

The Measure of Success.

GREENOUGH OIL CO.
Hudson Falls, New York



We acted as broker and advisor in the above transaction.

BECKLEY BOATS, INC.
Albany, New York



We acted as broker and advisor in the above transaction.

PA MEDICAL SUPPLY, INC.
Queensbury, New York



We acted as broker and advisor in the above transaction.

J.A. MESSINA INSURANCE
Albany, New York



We acted as broker and advisor in the above transaction.

FUEL TRANSPORT GROUP, INC.
Gloversville, New York



We acted as broker and advisor in the above transaction.

CLEAN RITE, INC.
Rensselaer, New York



We acted as broker and advisor in the above transaction.

HOME INSTEAD SENIOR CARE
Albany, New York



We acted as broker and advisor in the above transaction.

SHIRLEY'S RESTAURANT
Saratoga Springs, New York



We acted as broker and advisor in the above transaction.

CARTRIDGE WORLD
Clifton Park, New York



We acted as broker and advisor in the above transaction.

When the owners of these businesses decided to sell, they sought the services of a special kind of business brokerage company. A firm, who not only understood the ownership requirements of a business like theirs, but one that could implement an effective marketing strategy designed to attract the maximum number of qualified buyers.

That's why they turned to **Capital Business Advisors**. Here's how we helped them achieve a successful sale. We:

- **Analyzed** the business to arrive at a suitable offering price and terms of sale.
- **Prepared** a persuasive presentation package highlighting business strengths.
- **Identified** and screened numerous prospective buyers who recognized the market opportunity.
- **Negotiated** on our client's behalf to structure the best possible deal to meet their needs.
- **Achieved** a successful closing and trouble-free transfer of the business.

For more information about how we can assist you in the confidential sale of your business, please **call us (518) 459-9070 for a free, initial consultation**. All communications will be held in strict confidence.



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