

# The Measure of Success.

**GREENOUGH OIL CO.**  
Hudson Falls, New York



We acted as broker and advisor in the above transaction.

**BECKLEY BOATS, INC.**  
Albany, New York



We acted as broker and advisor in the above transaction.

**PA MEDICAL  
SUPPLY, INC.**  
Queensbury, New York



We acted as broker and advisor in the above transaction.

**J.A. MESSINA INSURANCE**  
Albany, New York



We acted as broker and advisor in the above transaction.

**FUEL TRANSPORT  
GROUP, INC.**  
Gloversville, New York



We acted as broker and advisor in the above transaction.

**CLEAN RITE, INC.**  
Rensselaer, New York



We acted as broker and advisor in the above transaction.

**HOME INSTEAD  
SENIOR CARE**  
Albany, New York



We acted as broker and advisor in the above transaction.

**SHIRLEY'S RESTAURANT**  
Saratoga Springs, New York



We acted as broker and advisor in the above transaction.

**CARTRIDGE WORLD**  
Clifton Park, New York



We acted as broker and advisor in the above transaction.

When the owners of these businesses decided to sell, they sought the services of a special kind of business brokerage company. A firm, who not only understood the ownership requirements of a business like theirs, but one that could implement an effective marketing strategy designed to attract the maximum number of qualified buyers.

That's why they turned to **Capital Business Advisors**. Here's how we helped them achieve a successful sale. We:

- **Analyzed** the business to arrive at a suitable offering price and terms of sale.
- **Prepared** a persuasive presentation package highlighting business strengths.
- **Identified** and screened numerous prospective buyers who recognized the market opportunity.
- **Negotiated** on our client's behalf to structure the best possible deal to meet their needs.
- **Achieved** a successful closing and trouble-free transfer of the business.

For more information about how we can assist you in the confidential sale of your business, please **call us (518) 459-9070 for a free, initial consultation**. All communications will be held in strict confidence.



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